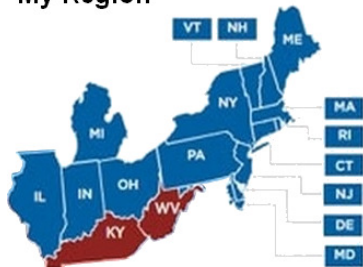

Executive Summary

A proven Information Technology "turn-around" specialist with a return on investment (ROI), business risk avoidance (business resumption/security planning), and quantifiable customer satisfaction focus. Specialized in strategic/tactical logistics, Sarbanes-Oxley compliance, ITIL implementations, and technology infrastructure management.

Obama for America Campaign

My Region



As a **Regional Information Technology Director** at the **Barack Obama National Campaign Headquarters** in Chicago, Illinois, I managed 9 State IT Directors and all infrastructure technology for the Northeast and Great Lakes Region (1/3 of the USA). This Region included 17 States, 6 Battle Ground States, and over 350 offices out of 770 nationwide. We won 15 out of the 17 States and all of the Battle Ground States in my Region. Nationwide, this represented over 50% (15 out of 29) of all the States won!

During the last month of the campaign, I worked in Ohio to ensure smooth Boiler Room operations and disaster contingency planning, preparation, and execution. This included the Ohio Democratic Party Operations, Voter Protection Call Center, Vote Core, and Field Operations. My Region led the nation in collaboration, mentoring, and efficiency, emulated by the other two regions.

After the election, I worked with the **Chicago and Washington D.C. Presidential Transition Teams** by implementing a staff and alumni web based candidate applicant tracking system with a customized Internet Portal.

Management Highlights

- Managed 250+ Employees and Consultants - 6 Executive Divisions – 8 CIO Subsidiary Direct Reports
- \$27 Million Budgetary Responsibility
- Enterprise Resources Planning (ERP) Design, Selection, and Implementation – SAP R/3, Peoplesoft, J.D. Edwards, Lawson
- Founded Human Resources/Recruiting Solutions Service Delivery Company for Fortune 100 and Secondary Markets
- International Service Provider in Hong Kong, Singapore, Argentina, Australia, Colombia, England, Mexico, Canada
- Proven IT "Turn-around" Specialist for rebuilding Information Technology Departments and Infrastructure

Education

September 1994	B.A. Organizational Management - G.P.A.: 3.5/4.0 Eastern College
May 1992	A.S. Business Administration/Computer Science - G.P.A.: 3.5/4.0 Arcadia College
Spring 1986	International Studies - Pennsylvania International Consortium International Exchange Program Oxford University, Oxford, England Trinity College, Dublin, Ireland

Employment Chronicle

Regional Information Technology Director – Northeast and Great Lakes Region
Obama for America National Campaign Headquarters (\$800 Million Campaign Contributions)
Chicago, Illinois 60601

July 7, 2008 – Present

- "Cradle to grave" office technology responsibility for 350 offices out of 770 nationwide
- Managed 9 State IT Directors and Deputies in 17 States and 6 Battle Ground States
- Technology Deployment - networking, telecom, Internet, cellular, VoIP, computers, printers, copiers, e-mail, MS Office / Open Office, Microsoft XP and Ubuntu Linux
- Vendor Management - CDW, Xerox, Verizon, AT&T, Sprint, Time Warner, Comcast, Apptix, HireDesk, nComputing
- Rapid Implementation of HireDesk Applicant Tracking Web (ASP) staffing system for Washington D.C. and Chicago Presidential Transition Teams

Founder

October 1999 – Present

Bay Breeze Technology Center, Incorporated (\$1 Million Annual Revenue)
Nassawadox, Virginia 23413

- Created an international professional services business for the Human Capital Management Industry, serving the Fortune 100 and others in both Human Resource Applicant Tracking Systems and Staffing Agency industries.
- Provided full-time consulting services as an IT “turn-around” specialist, saving one organization over \$700,000 in capital expenditures, contract negotiations, license renewals, in addition to proven productivity enhancements of over 30% improvement.

Major Engagements:

▪ **Enterprise UNIX Manager & Operations Integrator – Consultant** (October 2004 – December 2006)
Sanofi-Aventis (\$30 Billion Annual Revenue)
Bridgewater, New Jersey 08807

▪ **Chief Information Officer – Consultant** (November 2002 – November 2003)
Solomon-Page Group LLC (\$150 Million Annual Revenue)
New York, New York 10036

▪ **Chief Technology Officer – Consultant** (January 2002 – November 2002)
The Judge Group (\$150 Million Annual Revenue)
Bala Cynwyd, Pennsylvania 19004

Vice-President of Technology and Information (B2B Development)

March 1998 – January 2001

Personic Software, Incorporated (\$30 Million Annual Revenue)
Brisbane, California 94005

- Created a B2B (Business to Business) Staffing Exchange between Hiring Organizations (HR Departments) and Staffing Agencies, including Vendor On Premise (VOP) and Sub-tier Suppliers, using HR-XML standards with Microsoft Active Server Pages (ASP) in an Application Service Provider (ASP) environment.
- Considered a customer service “turn-around specialist” in that I was engaged to assist in resolving troubled accounts; i.e. within 30 days, a pending lawsuit from a major strategic customer was turned into a satisfied customer that immediately provided \$800,000 in new sales.

Chief Technology Officer (Arthur Andersen Information System Plan Manager)

July 1996 – March 1998

CDI Corporation (\$1.8 Billion Annual Revenue)
Philadelphia, Pennsylvania 19103

- Responsible for all project planning, development, implementation, and budgeting, including managing direct staff (35+), field staff (225+), consultants (15+), and vendor relationships.
- Managed Micro Systems Support, Operations, Networking, Help Desk, Hardware Break/Fix, and Purchasing Divisions.
- Replaced all core computer software and hardware systems within 3 years, 45 projects budgeted at \$27 million.
- Standardization for 35 remote databases, 130 offices nationally, 1,100+ users, and design for new requirements.
- Major projects managed included Payroll, Billing, AR, AP, GL, HR, EDI, Asset Management, and Time clock systems.
- Saved over \$20 million in Arthur Andersen consulting costs by managing in-house implementation and development.

Chief Information Officer

December 1990 – July 1996

Keystone Natural Water (\$28 Million Annual Revenue)
Washington Crossing, Pennsylvania 18977

- Responsible for the administration headquarters and five distribution facilities in the Northeastern USA.
- Developed and implemented new billing system with annual savings of \$60,000 per year and improved the A.C.P. (average collection period) by 15 days.
- Implemented advanced telecommunications systems (call forwarding/voice mail/cellular) netting 30% per year savings.

Chief Information Officer (Director of Computer Services)

November 1988 – December 1990

Peoples Bank, N.A. (\$300 Million Assets)
Fairfield, New Jersey 07006

- Responsible for the overall management and coordination of the data processing and computer operations area, including the administration headquarters, operations center, and 14 branch offices.
- Revitalized Automated Clearing House (ACH) and Electronic Funds Transfer (EFT) operational teams to ensure maximum efficiency and security. Increased functionality by over 50% within 30 days

Chief Information Officer

December 1986 – June 1989

Unifund Leasing, Incorporated (\$35 Million Annual Revenue)
Wayne, Pennsylvania 19087

- Established an IT Department supporting the Contel CADDO legacy system while converting to new technology
- Instituted development and implementation of an “end to end” complete automated leasing and banking system.